# Jennifer L. Woolley

Curriculum Vitae

Santa Clara University The Leavey School of Business Management & Entrepreneurship Department 500 El Camino Real Santa Clara, CA 95050 jwoolley (a) scu . edu 408- 554- 4685 (office)

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# **Academic Positions**

Santa Clara University The Leavey School of Business Associate Professor: Management & Entrepreneurship, 2013-present Director of MBA Programs, 2021-present Director of the Center for Innovation & Entrepreneurship, 2016-2019 Chair of the Management & Entrepreneurship Department, 2015-2018 Assistant Professor: Management & Entrepreneurship, 2007-2013 Academic Dean of Entrepreneurship Programs, 2010

# University of California, Irvine

The Paul Merage School of Business

Lecturer, Research Assistant and Teaching Assistant, 2002-2007

## Education

Ph.D.	University of California, Irvine
M.B.A.	University of San Diego
B.A.	Wellesley College

# Research

The emergence of firms, industries, and technologies. Entrepreneurship ecosystems and infrastructure development.

### Peer Reviewed Publications

- Woolley, J. L., Pozner, J. E., & DeSoucey, M. (2022). Raising the Bar: Values-Driven Niche Creation in US Bean-to-Bar Chocolate. Strategy Science, 7(1), 27-55. https://doi.org/10.1287/stsc.2021.0147
- Woolley, J.L., McGregor, N. (2022). Science, technology, and innovation policy timing and nanotechnology entrepreneurship and innovation. Plos One, https://journals.plos.org/plosone/article/authors?id=10.1371/journal.pone.0264856
- Woolley, J.L. (2022). Spirituality and entrepreneurship Friend or foe? The Mindset, https://www.scu.edu/cioccacenter/resources/the-mindset/
- Woolley, J.L., McGregor, N. (2021). The influence of incubator and accelerator participation on nanotechnology venture success. Entrepreneurship Theory and Practice, https://doi.org/10.1177/10422587211024510

- Woolley, J.L. (2021). Processes of emergence and change in industry and ecosystem infrastructure. In Marshall Scott Poole & Andrew H. Van de Ven (Eds.), Oxford Handbook of Organizational Change and Innovation (pp. 639-670). Oxford University Press.
- Alvarez, S.A., Young, S.L., & Woolley, J.L. (2020). Creating the world's deadliest catch: The process of enrolling stakeholders in an uncertain endeavor. Business and Society, 59(2), 287-321. https://doi.org/10.1177/0007650318754866
- Woolley, J.L. (2019). Gender, education, and occupation: How founder experiences influence firm outcomes. Academy of Management Discoveries, 5(3), 266-290. https://doi.org/10.5465/amd.2017.0069
- Woolley, J.L. (2019). Women founders of STEM firms in the US: Challenges and opportunities to attain business sustainability and wellbeing. In M. Lepeley, K. Kuschell, E. Eijdenberg, & N. Pouw (Eds.), Exploring the Wellbeing of Women in Entrepreneurship: A Global Perspective (pp. 69-85). Routledge. https://doi.org/10.4324/9780429279836
- Woolley, J.L., McGregor, N. (2019). Technology start-up success at private and university business incubators and accelerators. Academy of Management Proceedings 2019 (1), 19070
- Woolley, J.L. (2017). Origins and Outcomes: The roles of spinoff founders and intellectual property in high technology venture outcomes. Academy of Management Discoveries, 3(1), 64-90. https://doi.org/10.5465/amd.2014.0138
- Woolley, J.L. (2017). Infrastructure for entrepreneurship. Oxford Research Encyclopedia: Business and Management, DOI: 10.1093/acrefore/9780190224851.013.33
- Woolley, J.L. (2017). The backgrounds of women founders of STEM firms: Success factors. Academy of Management Proceedings.
- Alvarez, S.A., Young, S.L., & Woolley, J.L. (2015). Opportunities and institutions: A co-creation story of the king crab industry. Journal of Business Venturing, 30, 95-112.
- Sarangee, K., Woolley, J.L., Schmidt, J., Long, E. (2014). Stop throwing good money after bad! techniques to de-escalate commitment to losing new product innovation projects. PDMA Visions, 2, 13-16.
- Woolley, J.L. (2014). The Creation and configuration of infrastructure for entrepreneurship in emerging domains of activity. Entrepreneurship Theory and Practice, 38 (4), 721-747.
- Sarangee, K., Woolley, J.L., Schmidt, J., Long, E. (2014). De-escalation mechanisms in high technology product innovation. Journal of Product Innovation Management, 31(5), 1023–1038.
- Woolley, J.L. (2014). Opportunities for social value creation across supply chain interactions. In L. Pate & C. Wankel (Eds.), Emerging Research Directions in Social Entrepreneurship (pp. 51-66). New York: Springer.
- Woolley, J.L. (2014). Nascent technology entrepreneurship supply chain emergence. In François Thérin (Ed.), Handbook of Research on Techno-Entrepreneurship (pp. 304-324). Northampton, MA: Edward Elgar Publishing.

- Bruno, A.V., Woolley, J.L., & Carlson, E. (2014). An empirical analysis of the missions, funding sources, and survival of social ventures. In P. Phan, J. Kickul, & M. Nordqvist (Eds.), JHU Research Series on Entrepreneurship and Innovation: Theory and Empirical Research in Social Entrepreneurship (pp. 174-190). Northampton, MA: Edward Elgar Publishing.
- Madsen, T.L., Woolley, J.L., & Sarangee, K. (2014). Using internet-based collaboration technologies for innovation: Crowdsourcing vs. expertsourcing. In J. Miles (Ed.), New Directions in Management and Organization Theory (pp.283-314). Newcastle upon Tyne: Cambridge Scholars Publishing.
- Woolley, J.L., Bruno, A.V., & Carlson, E. (2013). Social venture business model archetypes. Journal of Management for Global Sustainability, 1(2), 7-30.
- Granqvist, N., Grodal, S., & Woolley, J.L. (2013). Hedging your bets: explaining executives' labeling strategies in nanotechnology. Organization Science 24(2), 395-413.
- Woolley, J.L. (2011). Studying the emergence of new organizations: Entrepreneurship research design. Entrepreneurship Research Journal, 1(1) Article 5.
- Alvarez, S.A., Young, S.L., & Woolley, J.L. (2011). The Creation of the world's deadliest catch. Frontiers of Entrepreneurship Research, 31(25), 3.
- Woolley, J.L. (2010). Technology emergence through entrepreneurship across multiple industries. Strategic Entrepreneurship Journal, 4(1), 1-21.
- Delbecq, A.L., Griffith, T.L., Madsen, T., & Woolley, J.L. (2010). A Decision process model to support timely organizational innovation. In P.C. Nutt & D. Wilson (Eds.), The Blackwell Handbook of Decision Making (pp. 197-230). Oxford: Wiley-Blackwell.
- Woolley, J.L. (2009) Innovation policy in emerging domains of activity: First-Mover Advantage or Curse? In S.E. Cozzens & P. Catalán (Eds.) Proceedings of the 2009 Atlanta Conference on Science and Innovation Policy, (pp. 1-4). Georgia Institute of Technology. IEEE.http://ieeexplore.ieee.org/xpl/RecentCon.jsp?punumber=5353037.
- Granqvist, N., Grodal, S., & Woolley, J.L. (2009). Executives' use of labels in emerging domains of activity. Best Paper Proceedings of the *Academy of Management*.
- Woolley, J.L. (2009). Six encyclopedia articles. In Charles Wankel (Ed.), Encyclopedia of Business in Today's World. Thousand Oaks, CA: Sage Publications.
- Woolley, J.L. & Rottner, R.M. (2008). Innovation policy and nanotechnology entrepreneurship. Entrepreneurship Theory and Practice, 32(5), 791-811.
- Schoonhoven, C.B. & Woolley, J.L. (2005). Top management teams in an international context. In D.L. Shapiro, M.A. Von Glinow, & J.L.C. Cheng (Eds.), Managing Multinational Teams: Global Perspectives. Advances in International Management Research Series (Vol. 18, pp 251-280). Oxford: Elsevier/JAI.

### Other Publications

Hamilton, C., Dougherty, E., Elam, A., Kalbfleisch, P.J., Terjesen, S., Woolley, J.L. (Eds.). (2022). Female Perspectives on Entrepreneurship and Research How diverse perspectives inspire creativity, drive innovation, and encourage inclusive economic growth. Program & Proceedings of The 2022 Colloquium of The Stony Brook University Intellectual Property Partners (pp. 1-44). Stony Brook, NY: Stony Brook University. https://commons.library.stonybrook.edu/techsoc-articles/30/

Woolley, J.L. (2021). Spirituality and business leadership education. Bannan Explore. https://www.scu.edu/ic/media--publications/explore-journal/fall-2020-stories/spirituality-and-business-leadership-education.html

Foster, L., Woolley, J.L., & Kawada, N. (2006). Nanotechnology in the United States. Greenberg Traurig.

Galbraith, C.S., DeNoble, A.F., & Woolley, J.L. (2005). Chemical sensing technologies market and commercialization. DARPA San Diego.

Under Review

Pozner, J-E., & Woolley, J.L. Copreneurship (Title redacted)

Woolley, J.L. Federated machine learning. (Title redacted)

Woolley, J.L., & Pozner, J-E. Crafting Entrepreneurship (Title redacted)

#### Working Papers

Pozner, J-E., & Woolley, J.L. Juggling Hats: How female entrepreneurs navigate role incongruity in nascent craft ventures.

Pozner, J., & Woolley, J.L. Craft entrepreneurship: Impact and limitations.

Woolley, J.L. & Rhee, E. The name game in the nanotechnology market.

### **Conference Presentations**

### 2021

- Pozner, J., & Woolley, J.L. Copreneurship and New Venture Survival in Bean-to-Bar Chocolate: Two Great Tastes That Taste Great Together. *DIANA Conference*.
- Woolley, J.L., & McGregor, N. Technology Start-Up Success at Private and University Business Incubators and Accelerators. *Babson College Entrepreneurship Research Conference*.
- Woolley, J.L., Enhancing Innovation in Multi-party Coopetition through Federated Machine Learning 2021 DRUID Conference. (withdrawn due to Covid)

## 2020

- Pozner, J., & Woolley, J.L. Juggling Hats: How Female Entrepreneurs Navigate Role Incongruity in Nascent Craft Ventures. *DIANA Conference*.
- Woolley, J.L., Enhancing Innovation in Multi-party Coopetition through Federated Machine Learning Industry Studies Conference.

Pozner, J., & Woolley, J.L. Copreneurship and New Venture Survival in Bean-to-Bar Chocolate: Two Great Tastes That Taste Great Together. *Strategic Management Society*.

### 2019

- Woolley, J., Pozner, J. & DeSoucey, M. Who Is the Fairest (Trade) of Them All? The Rejection of Third-Party Certification Schemes in Bean-To-Bar Chocolate. *Davis Conference on Qualitative Research*.
- Pozner, J., & Woolley, J.L. Juggling Hats: How Female Entrepreneurs Navigate Role Incongruity in Nascent Craft Ventures. *EGOS Annual Conference*.
- Woolley, J.L., & McGregor, N. The Relationship between Science, Technology, and Innovation Policy Timing and Entrepreneurship. *Atlanta Science and Innovation Policy Conference*.
- Woolley, J.L., & McGregor, N. Technology Start-Up Success at Private and University Business Incubators and Accelerators. *Atlanta Science and Innovation Policy Conference*.
- Pozner, J., & Woolley, J.L. Juggling Hats: How Female Entrepreneurs Navigate Role Incongruity in Nascent Craft Ventures. *Academy of Management*.
- Woolley, J.L. The Process of Process Research. Academy of Management.
- Woolley, J.L., & McGregor, N. Technology Start-Up Success at Private and University Business Incubators and Accelerators. *Academy of Management*.
- Pozner, J., & Woolley, J.L. Juggling Hats: How Female Entrepreneurs Navigate Role Incongruity in Nascent Craft Ventures. *Social Entrepreneurship Conference*.

### 2018

Woolley, J., Pozner, J. & DeSoucey, M. Who Is the Fairest (Trade) of Them All? The Rejection of Third-Party Certification Schemes in Bean-To-Bar Chocolate. *Strategic Management Society*.

#### 2017

- Woolley, J.L. Founding Team Composition of STEM Firms: Gender and Success Dynamics. *Academy of Management.*
- Woolley, J., Pozner, J. & DeSoucey, M. Who Is the Fairest (Trade) of Them All? The Rejection of Third-Party Certification Schemes in Bean-To-Bar Chocolate. *EGOS Annual Conference*.
- Woolley, J.L. Founding Team Composition of STEM Firms: Gender and Success Dynamics. *DRUID Conference*.
- Woolley, J.L. Founding Team Composition of STEM Firms: Gender and Success Dynamics. *Kauffman Diana Conference*.
- Woolley, J.L. Founding Team Composition of STEM Firms: Gender and Success Dynamics. *ISA Conference*.

# 2016

- Woolley, J.L. Founding Team Composition of STEM Firms: Gender and Success Dynamics. *Strategic Management Society*.
- Woolley, J.L., & Pozner, J. Entrepreneurship in the Bean-to-bar Chocolate Niche and the Rejection of Labels Congruent with Venture Missions. *Strategic Management Society*.

# 2015

- Woolley, J.L. Origins and Outcomes: Success of Spin-Offs from Universities, Firms, and Government Research Centers and Laboratories. *DRUID Conference*.
- Woolley, J.L. Women and STEM Entrepreneurship. Atlanta Science and Innovation Policy Conference.
- Woolley, J.L. Origins and Outcomes: Success of Spin-Offs from Universities, Firms, and Government Research Centers and Laboratories. *Atlanta Science and Innovation Policy Conference*.
- Madsen, T.L., Woolley, J.L., & Sarangee, K. Using Internet-based Collaboration Technologies for Innovation. *West Coast Research Seminar*.
- Woolley, J.L. Origins and Outcomes: Success of Spin-Offs from Universities, Firms, and Government Research Centers and Laboratories. *Strategic Management Society*.

#### 2014

- Woolley, J.L. The Name Game in the Nanotechnology Market. *Strategic Management Society*'s Conference on Entrepreneurship and Innovation.
- Woolley, J.L. SBIR and STTR Funding Influences on Nascent Technology Venture Survival. *Strategic Management Society*'s Conference on Entrepreneurship and Innovation.
- Madsen, T.L., Woolley, J.L., & Sarangee, K. Using Internet-based Collaboration Technologies for Innovation. *World Open Innovation Conference*.
- Madsen, T.L., Woolley, J.L., & Sarangee, K. Using Internet-based Collaboration Technologies for Innovation. *DRUID Conference*.
- Woolley, J.L. Origins and Outcomes: Success of Spin-Offs from Universities, Firms, and Government Research Centers and Laboratories. *Copenhagen Conference on Innovation and Entrepreneurship.*

# 2013

Woolley, J.L. The Name Game in the Nanotechnology Market. Academy of Management.

- Woolley, J.L. SBIR and STTR Funding Influences on Nascent Technology Venture Survival. *Atlanta Conference on Science & Innovation Policy*.
- Woolley, J.L., & McGregor, N. Timing of Science, Technology, and Innovation Policy in Nascent Domains. *First Management Theory Conference*.

Madsen, T.L., Woolley, J.L., & Sarangee, K. Using Internet-based Collaboration Technologies for Innovation. *First Management Theory Conference*.

### 2012

- Madsen, T.L., Woolley, J.L., & Sarangee, K. Using Internet-based Collaboration Technologies for Innovation. *Academy of Management*.
- Woolley, J.L., Bruno, A.V., & Carlson, E. Business Model Alternatives for Social Ventures. *Western* Academy of Management.
- Woolley, J.L. The Ivory Tower Means Business: Academic Spin-offs and Dissolution or Acquisition. Western Academy of Management.

# 2011

- Woolley, J.L. The Ivory Tower Means Business: Academic Spin-offs and Dissolution or Acquisition. *Strategic Management Society*.
- Woolley, J.L. The Space Between: Building the Infrastructure for Entrepreneurship in Nascent Markets. Small Business and Entrepreneurship during an Economic Recovery Conference, Federal Reserve Board and Kauffman Foundation.
- Woolley, J.L. Dimensions of Social Entrepreneurship: How Does a New Venture Become 'Social'? NYU Satter Conference on Social Entrepreneurship.
- Woolley, J.L. What is Social Value and Social Wealth? NYU Eighth Annual Satter Conference on Social Entrepreneurship.

#### 2010

- Woolley, J.L., & Madsen, T.L. Professional User Innovation: A Process Model. Academy of Management.
- Woolley, J.L. Systems of Governing Emerging Technologies: Nanotechnology in Context. Academy of Management.
- Woolley, J.L. Systems of Governing Emerging Technologies: Nanotechnology in Context. *EGOS Annual Conference*.
- Woolley, J.L., Bruno, A.V., & Carlson, E. Business Model Alternatives for Social Ventures. NYU Satter Conference on Social Entrepreneurship.

## 2009

Granqvist, N., Grodal, S., & Woolley, J.L. Executives' Use of Labels in Emerging Domains of Activity. *EGOS Annual Conference.* Best Paper Award

- Woolley, J.L. Innovation Policy in Emerging Domains of Activity: First-Mover Advantage or Curse? Atlanta Conference on Science & Innovation Policy
- Granqvist, N., Grodal, S., & Woolley, J.L. Executives' Use of Labels in Emerging Domains of Activity. Academy of Management.
- Woolley, J.L., & Madsen, T.L. Professional User Innovation: A Process Model. *Strategic Management Society*.
- Woolley, J.L. Nanotechnology Policy Level of Analysis. 5th International Nanotechnology Conference on Communication and Cooperation.
- Woolley, J.L. Innovation Policy in Emerging Domains of Activity: First-Mover Advantage or Curse? 5th International Nanotechnology Conference on Communication and Cooperation.
- Woolley, J.L. Innovation Policy in Emerging Domains of Activity: First-Mover Advantage or Curse? *NSTI Nanotech Conference*.

# 2008

- Woolley, J.L. A Model of Organizational Community Creation: Nanotechnology in Context. Academy of Management.
- Woolley, J.L., & Rotter, R.M. Policy Innovation and Nanotechnology Entrepreneurship. *Academy of Management*.
- Granqvist, N., Grodal, S., & Woolley, J.L. Executives' Use of Labels in Emerging Domains of Activity. SCANCOR Annual Conference
- Woolley, J.L. Systems of Governing Emerging Technologies: Nanotechnology in Context. Gordon Research Conference on Science & Technology Policy.
- Woolley, J.L., & Madsen, T.L. Incumbent Firms as User-Innovators: Nanotechnology Spin-Outs and Intrapreneurship. *Harvard / MIT Open and User Innovation Conference*.
- Woolley, J.L. Partnering in Nanotechnology Ventures: Critical Decision Factors. NSTI Nano2008.
- Woolley, J.L. Entrepreneurship in an Emerging Community: The Role of Enabling Industries. *Duke Strategy Conference.*
- Woolley, J.L. Entrepreneurship in an Emerging Community: The Role of Enabling Industries. *Western* Academy of Management.
- Woolley, J.L., & Rotter, R.M. The Relationship between Public Innovation Policy and Nanotechnology Entrepreneurship. *SBE/ISR Conference*.
- Woolley, J.L. Entrepreneurship in an Emerging Community: The Role of Enabling Industries. *Nano Science and Technology Winter School.*

2007

Woolley, J.L., & Rotter, R.M. Systems of Innovation: The Impact of Public R&D Investment on Nanotechnology Entrepreneurship. *Strategic Management Society*.

### 2006

- Woolley, J.L. Nanotechnology Field Emergence and Evolution: Institutions, Networks, Actors, and Infrastructure. Symposium organizer and chair *Academy of Management*.
- Woolley, J.L. Cross Industry Analysis of the Nanotechnology Community. Academy of Management.
- Woolley, J.L. Understanding the Emergence of Organizational Communities: Nanotechnology in the United States. *Strategic Management Society*.
- Schoonhoven, C.B., & Woolley, J.L. New Firm Mortality Rates in China: Do We Understand New Venture Survival in China Context? *Merage Conference on Strategic Initiatives in China*.
- Woolley, J.L. Public Policy and Nanotechnology. Atlanta Conference on Science and Technology Policy.
- Woolley, J.L. Measuring Innovation: Liability of Newness? Western Academy of Management.
- Woolley, J.L. Driving Nanotechnology: Mapping the Emergence and Development of Nanosciences. *PRIME (Policies for Research and Innovation in Moving towards the European Research Area) NanoDistrict Workshop.*

# 2005

Schoonhoven, C.B., & Woolley, J.L. Regional Perspectives on Entrepreneurship & Innovation: Identities, Networks, & Chinese Technology Development Zones. *Academy of Management*.

#### Invited Presentations & Panels

Colloquium on Female Perspectives on Entrepreneurship and Research. 2022. Stoneybrook University.

- Values in the Bean-to-Bar Chocolate Niche. 2021 Northwest Chocolate Festival.
- The Silicon Valley Innovation and Entrepreneurship Ecosystem. 2021. Silicon Valley Executive Center & SENEC Goya
- Process Research and the Commercial Space Sector. Aldrin Space Institute Virtual Process Research Workshop. 2020. Virtual.
- Invited Panelist. FAA's Center of Excellence for Commercial Space Transportation Process Research Methods Workshop. 2020. FAA.
- The Application of Process Research. 2019 SoCal Commercial Spaceflight Initiative.
- Dimensions of Social Value Creation across Supply Chain Interactions. 2012 Corporate Social Responsibility Americas Conference.

From the Napkin to the Market – Technology Commercialization. 2010 Rice University.

# Awards & Honors

- Ignatian Center for Jesuit Education Bannan Faculty Fellow, SCU 2019-2020
- Best Paper Award for the Sustainability, Ethics & Entrepreneurship (SEE) Conference. (Woolley, J.L., Pozner, J., DeSoucey, M. Who Is the Fairest (Trade) of Them All? The Rejection of Third-Party Certification Schemes in Bean-To-Bar Chocolate.) 2018
- Annual Dean's Extraordinary Performance Awards for Teaching, Research & Service, SCU's Leavey School of Business 2017 & '16
- Annual Dean's Extraordinary Performance Award for Service, SCU's Leavey School of Business 2015, '14, & '08-'12
- First Management Theory Conference Best Paper Finalist (Madsen, T.L., Woolley, J.L., & Sarangee, K. Using Internet-based Collaboration Technologies for Innovation.) 2013
- Annual Dean's Extraordinary Performance Award for Teaching, SCU's Leavey School of Business 2013
- European Group for Organizational Studies (EGOS) Best Paper Award (Granqvist, N., Grodal, S., & Woolley, J.L. 2013. Hedging Your Bets: Explaining Executives' Labeling Strategies in Nanotechnology.) 2009
- Research Promise Award (AOM IDEA Awards) 2009
- The Heizer Award for Outstanding Research 2008. The Entrepreneurship Division of AOM and Heizer Inc.
- Policies for Research and Innovation in Moving towards the European Research Area grant to attend NanoSchool Workshop 2008 & '06
- Booz Allen Hamilton/Strategic Management Society PhD Fellowship 2006
- Ray Watson Doctoral Fellowship (UCI) 2006
- Policies for Research and Innovation in Moving towards the European Research Area grant to attend Atlanta Conference on Science and Technology Policy 2006
- Regents Fellowship (UCI) 2003

# Grants

- Woolley, J.L. SCU Publication Award. 2022
- Woolley, J.L., & MacGregor, N. Inspirational Paradigm for Business Education. 2021
- Woolley, J.L. (Principal), SCU Leavey School of Business Research Grants. 2008-2022
- Pozner, J. & Woolley, J.L. (Co-principals), Leavey School of Business Center for Food Innovation and Entrepreneurship Grant. 2019-2021
- Woolley, J.L. (Principal), NSF SciSIP Research Grant (\$263,248). 2016-2020
- Pozner, J. & Woolley, J.L. (Co-principals), SCU Sustainability Research Initiative Grant 2019-2020
- Woolley, J.L. (Principal), Kauffman Research Grant (\$22,640). 2016-2018
- Woolley, J.L. (Principal), SCU Sustainability Research Initiative Grant. 2014
- Woolley, J.L. (Principal), SCU Faculty-Student Research Assistant Program. 2008-2013, 2021
- Woolley, J.L. (Principal), SCU Presidential Research Grant 2008, '10, '12, '13
- Woolley, J.L. (Principal), Faculty Development Grant Bay Area Management Seminar Series 2007-2009

# **Professional Service**

Senior Editor: Oxford Research Encyclopedia: Business and Management 2015-current Editorial Board Member: Academy of Management Discoveries 2021-current Ad Hoc Reviewer: Academy of Management Journal, Strategic Entrepreneurship Journal, Journal of Business Venturing, Management and Organizational Review 2010-current Session Chair & Discussant: Academy of Management 2005-current Reviewer: Academy of Management - OMT, TIM, ENT 2003-current Reviewer: Strategic Management Society 2010-current Reviewer: DRUID 2018-current Elected Representative-at-Large Technology & Innovation Management division of the Academy of Management 2013-2015 Academy of Management OMT Research Committee Strategic Management Society – Best doctoral paper award committee Session Chair: Strategic Management Society Presenter and Discussant: SV USPTO Entrepreneur Forum Session Chair: Strategic Management Society NSF Grant Reviewer Reviewer: International Journal of Innovation & Regional Development Reviewer Consultant Board - International Business text Reviewer for the Western Academy of Management Israel Science Foundation Grant Reviewer

## **University Service**

MBA Entrepreneurship Concentration Coordinator, 2021-current Management Hiring Committee Chair: Entrepreneurship, 2020-current University Grievance Committee, 2020-current Ciocca Center Faculty Advisory Board Member, 2019-current Course Coordinator, Entrepreneurship courses UG & MBA, 2015-current Ignatian Center Director of Mission Programming Interviewer, 2019-2020 Faculty Affairs Committee Chair, 2018-2019 Faculty Affairs Committee Representative, 2015-2019 Leavey School of Business Online MBA Design Team Member, 2017-2018 Management Hiring Committee Chair: Entrepreneurship, 2017-2019 Entrepreneurship Leadership Team Member, 2010-2019 Management Hiring Committee Co-Chair: Strategy, 2015-2017 Leavey School of Business MSE-GI Program Team, 2014-2015 Faculty Senate Representative, 2011-2015 Course Coordinator, Management 80 – International Business, 2007-2015 Leavey School of Business Strategic Planning Team Chair (Goal 3), 2014 Parents' Day Speaker, 2012 Seminar guest speakers coordinator, 2012 Steering committee member for the SCU Center for Nanostructures, 2008-2014 Management Hiring Committee Co-Chair: Entrepreneurship, 2013-2014 Guest Lecturer, SCU Law School, 2008-2012 Faculty Hiring Committee – Management, 2007-2012 Faculty Hiring Committee – Marketing, 2008-2009 Primary Advisor & Faculty Coordinator - Fulbright CTE Program, 2008-2009 Bay Area Management Seminar Series Coordinator, 2007-2010 SCU Curriculum Review, 2007-2008 Ignatian Faculty Forum Member, 2007 & '09

<u>Professional Association Membership</u> Academy of Management Strategic Management Society EGOS

### Teaching

Entrepreneurship, Organization Theory, Strategy, Innovation, and Creativity

#### Undergraduate Courses

Introduction to Entrepreneurship Building New Ventures New Venture Internship Course Global and Cultural Environment of Business International Business: Course & Immersion Trips Management of Contemporary Organizations

#### Graduate Courses

Entrepreneurial Opportunities and Innovation Introduction to Entrepreneurship Spirituality and Business Leadership International Business: Course & Immersion Trips Creativity for Innovative Businesses (Executive MBA)

### Executive Education, Short Courses and Guest Lectures

Entrepreneurship: Opportunity Analysis & Business Planning The Silicon Valley Innovation and Entrepreneurship Ecosystem Innovation Techniques & Innovators' DNA Creativity Presentation Skills & Pitching Crowdfunding

<u>Spirituality and Business Leadership Podcast</u>: http://redcircle.com/shows/macandwoolleyshow Teaching Notes for podcast topics: https://www.ignited.global/search/materialtype/podcast/published-by/7827

Episode 1: https://www.ignited.global/case/business-and-management/mac-woolley-showepisode-1-connection-between-spirituality-and-business

#### **Selected Business Experience**

Operations Manager – Westhold Corporation Founder – Felix Vivo Inc. Financial Analyst – Ericsson Wireless Communications Financial Research Analyst – Ashley Kumar & Company Financial Analyst – San Diego National Bank Financial Analyst – KeyCorp IT Staff – First National Bank Home Health Care Manager – Newton Wellesley Home Health Services